# NORTH AMERICAN DEVELOPMENT BANK

# CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION (UNAUDITED)

MARCH 31, 2017

# North American Development Bank (NADB)

# Consolidated Financial Statements and Supplementary Information (Unaudited) March 31, 2017

### **Contents**

# **Consolidated Financial Statements**

	Consolidated Balance Sheets Consolidated Statements of Income Consolidated Statements of Comprehensive Income Consolidated Statement of Changes in Equity Consolidated Statements of Cash Flows Notes to Consolidated Financial Statements	4 5
Su	pplementary Information	
	Combining Balance Sheet by Program	43 44

Cash and cash equivalents:   Held at other financial institutions in demand deposit accounts   S	Assets	(Unaudited) March 31, 2017	(Audited) December 31, 2016
Held at other financial institutions in idemand depost accounts   \$188,658   \$1,93,946   Held at other financial institutions in interest bearing accounts   \$3,677,223   28,833,505   Repurchase agreements   \$19,100,000   122,700,000   139,965,881   151,727,469   Held-to-maturity investment securities, at amortized cost   \$3,259,031   \$3,782,155   Available-for-sale investment securities, at fair value   478,674,308   305,562,228   Loans outstanding   1,400,276,391   1,411,625,673   Allowance for loan losses   (25,411,203)   (25,075,659)   Unamortized loan fees   (10,82,210)   (55,027,169)   Hedged items, at fair value   (17,475,165)   (15,854,651)   Net loans outstanding   1,211,048,569   1,168,396,184   Interest receivable   1,4675,171   26,806,845   Grant and other receivable   1,958,359   7,320,234   Furniture, equipment and leasehold improvements, net   432,921   461,759   Other assets   79,074,209   99,029,324   Furniture, equipment and leasehold improvements, net   447,633   441,447   Accounts payable   \$3,47,871   \$7,456,087   Accrued liabilities   447,633   441,447   Accrued liabilities   447,633   441,447   Accrued interest payable   1,355,442   16,593,968   Undisbursed grant funds   1,706   6,328   Other liabilities   4,511,778   6,593,968   Undisbursed grant funds   1,706   6,328   Other liabilities   1,376,464   1,179,909,469   Total liabilities   1,374,472,678   1,208,550,290    Equity:  Paid-in capital   2,432,617   2,460,790   Retained paid-in capital   2,432,617   2,460,790   Retained earnings:  Designated   11,506,129   11,780,134   Reserved   114,63,479   114,553,374   Undesignated   4,918,3292   4,506,709   Accumulated other comprehensive income   12,144,674   15,967,278   Non-controlling interest   5,580   5,580   5,580   5,580   5,580   Total lequity   604,855,000	A33613		
Available-for-sale investment securities, at fair value	Held at other financial institutions in demand deposit accounts Held at other financial institutions in interest bearing accounts	30,677,223 109,100,000	28,833,505 122,700,000
Allowance for loan losses		, ,	
Grant and other receivable         1,958,359         7,320,234           Furniture, equipment and leasehold improvements, net         432,921         461,759           Other assets         79,074,209         98,029,324           Liabilities and Equity           Liabilities and Equity           Liabilities and Equity           Accounts payable         \$ 347,871         \$ 7,456,087           Accrued liabilities         447,633         441,447           Accrued liabilities         1,708         6,328           Undisbursed grant funds         1,708         6,328           Undisbursed grant funds         1,708         6,328           Other liabilities         4,511,578         -           Short-term debt         5,262,000         5,262,000           Long-term debt, net of discount and unamortized debt issuance costs         1,362,272,872         1,176,158,912           Hedged items, at fair value         (11,726,426)         2,931,548           Net long-term debt         1,350,546,446         1,179,090,460           Total liabilities         1,374,472,678         1,208,850,290           Equity:           Paid-in capital         2,432,617         2,460,790           Retained earnings: </td <td>Allowance for Ioan Iosses Unamortized Ioan fees Foreign currency exchange rate adjustment Hedged items, at fair value</td> <td>(25,411,203) (10,812,644) (45,546,810) (107,457,165)</td> <td>(25,075,659) (10,682,210) (55,027,169) (151,854,451)</td>	Allowance for Ioan Iosses Unamortized Ioan fees Foreign currency exchange rate adjustment Hedged items, at fair value	(25,411,203) (10,812,644) (45,546,810) (107,457,165)	(25,075,659) (10,682,210) (55,027,169) (151,854,451)
Liabilities:         Accounts payable         \$ 347,871         \$ 7,456,087           Accrued liabilities         447,633         441,447           Accrued liabilities         13,355,442         16,593,968           Undisbursed grant funds         1,708         6,328           Other liabilities         4,511,578         -           Short-term debt         5,262,000         5,262,000           Long-term debt, net of discount and unamortized debt issuance costs         1,362,272,872         1,176,158,912           Hedged items, at fair value         (11,726,426)         2,931,548           Net long-term debt         1,350,546,446         1,179,090,460           Total liabilities         1,374,472,678         1,208,850,290           Equity:         Paid-in capital         415,000,000         415,000,000           General Reserve:         Allocated paid-in capital         2,432,617         2,460,790           Retained earnings:         2         11,506,129         11,780,134           Reserved         11,506,129         11,780,134           Reserved         114,543,479         114,553,374           Undesignated         49,183,292         45,058,709           Accumulated other comprehensive income         12,144,674         15,967,278	Grant and other receivable Furniture, equipment and leasehold improvements, net Other assets	1,958,359 432,921 79,074,209	7,320,234 461,759 98,029,324
Liabilities:         Accounts payable         \$ 347,871         \$ 7,456,087           Accrued liabilities         447,633         441,447           Accrued liabilities         13,355,442         16,593,968           Undisbursed grant funds         1,708         6,328           Other liabilities         4,511,578         -           Short-term debt         5,262,000         5,262,000           Long-term debt, net of discount and unamortized debt issuance costs         1,362,272,872         1,176,158,912           Hedged items, at fair value         (11,726,426)         2,931,548           Net long-term debt         1,350,546,446         1,179,090,460           Total liabilities         1,374,472,678         1,208,850,290           Equity:         Paid-in capital         415,000,000         415,000,000           General Reserve:         Allocated paid-in capital         2,432,617         2,460,790           Retained earnings:         2         11,506,129         11,780,134           Reserved         11,506,129         11,780,134           Reserved         114,543,479         114,553,374           Undesignated         49,183,292         45,058,709           Accumulated other comprehensive income         12,144,674         15,967,278	Liabilities and Equity		
Accounts payable         \$ 347,871         \$ 7,456,087           Accrued liabilities         447,633         441,447           Accrued interest payable         13,355,442         16,593,968           Undisbursed grant funds         1,708         6,328           Other liabilities         4,511,578         -           Short-term debt         5,262,000         5,262,000           Long-term debt, net of discount and unamortized debt issuance costs         1,362,272,872         1,176,158,912           Hedged items, at fair value         (11,726,426)         2,931,548           Net long-term debt         1,350,546,446         1,179,090,460           Total liabilities         1,374,472,678         1,208,850,290           Equity:         Paid-in capital         415,000,000         415,000,000           General Reserve:         Allocated paid-in capital         2,432,617         2,460,790           Retained earnings:         11,506,129         11,780,134         1,780,134           Reserved         114,543,479         114,553,374         1,006,909           Accumulated other comprehensive income         12,144,674         15,967,278           Non-controlling interest         5,580         5,621           Total equity         604,815,771         604,825,9	• •		
Long-term debt, net of discount and unamortized debt issuance costs       1,362,272,872       1,176,158,912         Hedged items, at fair value       (11,726,426)       2,931,548         Net long-term debt       1,350,546,446       1,179,090,460         Total liabilities       1,374,472,678       1,208,850,290         Equity:       2         Paid-in capital       415,000,000       415,000,000         General Reserve:       3       2,432,617       2,460,790         Retained earnings:       2       2,432,617       2,460,790         Reserved       11,506,129       11,780,134       114,543,479       114,553,374         Undesignated       49,183,292       45,058,709         Accumulated other comprehensive income       12,144,674       15,967,278         Non-controlling interest       5,580       5,621         Total equity       604,815,771       604,825,906	Accounts payable Accrued liabilities Accrued interest payable Undisbursed grant funds Other liabilities	447,633 13,355,442 1,708 4,511,578	441,447 16,593,968 6,328
Hedged items, at fair value         (11,726,426)         2,931,548           Net long-term debt         1,350,546,446         1,179,090,460           Total liabilities         1,374,472,678         1,208,850,290           Equity:         Paid-in capital         415,000,000         415,000,000           General Reserve:         Allocated paid-in capital         2,432,617         2,460,790           Retained earnings:         Designated         11,506,129         11,780,134           Reserved         114,543,479         114,553,374           Undesignated         49,183,292         45,058,709           Accumulated other comprehensive income         12,144,674         15,967,278           Non-controlling interest         5,580         5,621           Total equity         604,815,771         604,825,906	Short-term debt	5,262,000	5,262,000
Paid-in capital       415,000,000       415,000,000         General Reserve:       3,432,617       2,460,790         Allocated paid-in capital Retained earnings:       11,506,129       11,780,134         Designated Reserved 114,543,479       114,553,374       114,553,374         Undesignated 49,183,292       45,058,709         Accumulated other comprehensive income Non-controlling interest 5,580       5,621         Total equity 604,815,771       604,815,771       604,825,906	Hedged items, at fair value Net long-term debt	(11,726,426) 1,350,546,446	2,931,548 1,179,090,460
Allocated paid-in capital       2,432,617       2,460,790         Retained earnings:       Designated       11,506,129       11,780,134         Reserved       114,543,479       114,553,374         Undesignated       49,183,292       45,058,709         Accumulated other comprehensive income       12,144,674       15,967,278         Non-controlling interest       5,580       5,621         Total equity       604,815,771       604,825,906	Paid-in capital	415,000,000	415,000,000
Reserved       114,543,479       114,553,374         Undesignated       49,183,292       45,058,709         Accumulated other comprehensive income       12,144,674       15,967,278         Non-controlling interest       5,580       5,621         Total equity       604,815,771       604,825,906	Allocated paid-in capital	2,432,617	2,460,790
Undesignated         49,183,292         45,058,709           Accumulated other comprehensive income         12,144,674         15,967,278           Non-controlling interest         5,580         5,621           Total equity         604,815,771         604,825,906	· ·		
Accumulated other comprehensive income       12,144,674       15,967,278         Non-controlling interest       5,580       5,621         Total equity       604,815,771       604,825,906		· · ·	
Non-controlling interest         5,580         5,621           Total equity         604,815,771         604,825,906			
Total equity 604,815,771 604,825,906			
	8		
		·	

The accompanying notes are an integral part of these unaudited consolidated financial statements.

	For the Three Month	s Ended March 31,
	2017	2016
Interest income:		
Loans	\$ 13,951,438	\$ 12,422,238
Investments	1,879,589	1,568,678
Total interest income	15,831,027	13,990,916
Interest expense	5,778,620	4,588,856
Net interest income	10,052,407	9,402,060
Operating expenses:		
Personnel	1,744,234	1,871,231
General and administrative	417,337	304,983
Consultants and contractors	66,010	272,511
Provision for loan losses	335,544	111,912
Other	-	26,349
Depreciation	41,166	23,620
U.S. Domestic Program	51,368	52,125
Total operating expenses	2,655,659	2,662,731
Net operating income	7,396,748	6,739,329
Non-interest income and expenses:		
Loss on sales of available-for-sale securities	(287)	=
Income (expense) from hedging activities, net	(3,600,668)	3,270,511
Income (expense) from foreign exchange activities, net	248,618	(17,101)
Fees and other income	87,245	100,000
Total non-interest income (expense)	(3,265,092)	3,353,410
Income before program activities	4,131,656	10,092,739
Program activities:		
U.S. Environmental Protection Agency (EPA) grant income	125,332	191,484
EPA grant administration expense	(125,332)	(191,484)
Technical Assistance Program expense	(201,814)	(112,761)
Community Assistance Program expense	(89,200)	(119,396)
Water Conservation Investment Fund expense	- · ·	(74,941)
Net program expenses	(291,014)	(307,098)
Income before non-controlling interest	3,840,642	9,785,641
Net loss attributable to non-controlling interest	(41)_	(46)
Net income attributable to NADB	\$ 3,840,683	\$ 9,785,687

	(U	Jnaudited)		(Audited)	
		Months Ended March 31,	·-	ear Ended ecember 31,	
		2017		2016	
Income before non-controlling interest Net loss attributable to non-controlling interest Net income attributable to NADB	\$	3,840,642 (41) 3,840,683	\$	19,406,044 (142) 19,406,186	
Other comprehensive income (loss): Available-for-sale investment securities:					
Change in unrealized gains during the period, net Reclassification adjustment for net (gains) losses included		176,800		15,481	
in net income		287		(137,177)	
Total unrealized gain (loss) on available-for-sale investment securities		177,087		(121,696)	
Foreign currency translation adjustment Unrealized gains (losses) on hedging activities:		(91,623)		158,889	
Foreign currency translation adjustment, net		9,480,359		(11,580,208)	
Fair value of cross-currency interest rate swaps, net		(13,388,427)		20,324,726	
Total unrealized gain (loss) on hedging activities		(3,908,068)		8,744,518	
Total other comprehensive income (loss)		(3,822,604)		8,781,711	
Total comprehensive income (loss)	\$	18,079	\$	28,187,897	

			General R	eser	ve	Ac	cumulated						
	Paid-In Capital						Allocated d-In Capital		Retained Earnings		Other nprehensive come (Loss)	ontrolling terest	Total Equity
Beginning balance, January 1, 2016 Capital contribution Transfer to Targeted Grant Program of the	\$	405,000,000 10,000,000	\$ 3,027,256	\$	151,986,031 -	\$	7,185,567 -	\$ 5,763 -	\$ 567,204,617 10,000,000				
U.S. Domestic Program Net income		-	(566,466)		- 19,406,186		-	-	(566,466) 19,406,186				
Other comprehensive income Non-controlling interest		-	-		- -		8,781,711 -	 - (142)	8,781,711 (142)				
Ending balance, December 31, 2016 (audited) Capital contribution Transfer to Targeted Grant Program of the		415,000,000	2,460,790 -		171,392,217 -		15,967,278 -	5,621 -	604,825,906				
U.S. Domestic Program  Net income  Other comprehensive income		- - -	(28,173) - -		- 3,840,683 -		- (3,822,604)	- - - (44)	(28,173) 3,840,683 (3,822,604)				
Non-controlling interest  Ending balance, March 31, 2017 (unaudited)	\$	415,000,000	\$ 2,432,617	\$	175,232,900	\$	12,144,674	\$ (41) 5,580	\$ (41) 604,815,771				

The accompanying notes are an integral part of these unaudited consolidated financial statements.

	F	ed March 31,		
		2017		2016
Cash flows from operating activities				
Net income	\$	3,840,683	\$	9,785,687
Adjustments to reconcile net income to net cash				
provided by (used in) operating activities:				
Depreciation		41,166		23,620
Amortization of net premiums (discounts) on investments		29,945		336,830
Change in fair value of swaps hedged items and other non-cash items Non-controlling interest		(48,871,908) (41)		4,062,496 (46)
Loss on sales of available-for-sale investment securities, net		287		(40)
Provision for loan losses		335,544		111,912
Change in other assets and liabilities:		,-		,
(Increase) decrease in interest receivable		12,131,674		(2,290,759)
(Increase) decrease in receivable and other assets		5,113,257		(644,963)
Decrease in accounts payable		(7,108,216)		(1,488,965)
Increase (decrease) in accrued liabilities		6,186		(6,796)
Increase (decrease) in accrued interest payable		(3,238,526)		3,289,170
Net cash provided by (used in) operating activities		(37,719,949)		13,178,186
Cash flows from lending, investing, and				
development activities				
Capital expenditures		(12,328)		(14,063)
Loan principal repayments		30,169,929		9,513,342
Loan disbursements		(18,820,647)		(3,549,304)
Purchase of held-to-maturity investments		-		(1,086,000)
Purchase of available-for-sale investments		(230,923,097)		(69,537,913)
Proceeds from maturities of held-to-maturity investments		528,000		1,075,000
Proceeds from sales and maturities of available-for-sale investments		58,752,994		65,063,144
Net cash provided by (used in) lending, investing,		(400 005 440)		4 404 000
and development activities		(160,305,149)		1,464,206
Cash flows from financing activities				
Proceeds from other borrowings		12,847,737		-
Proceeds from note issuance		173,448,566		-
Grant funds from the Environmental Protection Agency (EPA)		1,812,842		1,825,362
Grant disbursements - EPA		(1,817,462)		(1,824,510)
Grant activity - U.S. Domestic Program		(28,173)		(396,212)
Net cash provided by (used in) financing activities		186,263,510		(395,360)
Net increase (decrease) in cash and cash equivalents		(11,761,588)		14,247,032
Cash and cash equivalents at January 1, 2017 and 2016		151,727,469		114,979,878
Cash and cash equivalents at March 31, 2017 and 2016	\$	139,965,881	\$	129,226,910
Supplemental cash information				
Cash paid during the year for interest	\$	5,468,750	\$	5,468,750
Significant non-cash transactions				
Foreign currency translation adjustment	\$	9,480,359	\$	589,509
Change in fair value of cross-currency interest rate swaps, net	Ψ	(13,388,427)	Ψ	2,521,161
Change in fair value of available-for-sales investments, net		177,087		1,800,246

The accompanying notes are an integral part of these unaudited consolidated financial statements.

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 1. Organization and Purpose

The North American Development Bank (NADB or the Bank) was established on January 1, 1994 by an agreement between the Governments of the United States of America (the United States or U.S.) and the United Mexican States (Mexico) that was signed by their respective Presidents on November 16 and 18, 1993 (the Charter). The Bank was created to finance infrastructure projects in the U.S.-Mexico border region (the International Program) and community adjustment and investment projects throughout the U.S. and Mexico (the Domestic Programs). On March 16, 1994, the President of the United States issued an Executive Order designating the Bank an international organization under the International Organization Immunities Act.

The Bank is governed by a Board of Directors appointed by the two countries. The operations of the Bank are subject to certain limitations outlined in the Charter, as amended on August 6, 2004. The geographic jurisdiction of the International Program is within 100 kilometers north of the U.S.-Mexico border and within 300 kilometers south of the border. The Bank is located in San Antonio, Texas.

Under its International Program, the Bank provides loan and grant financing and technical assistance for infrastructure projects certified by the Board, as appropriate, and administers grant funding provided by other entities. Under the Domestic Programs, the Bank contributed funds from its equity to establish the domestic program of each country, and continues to administer the funds of the U.S. Domestic Program (see Note 8).

On June 2, 1998, the Board of Directors adopted a resolution authorizing the Bank to establish a limited-purpose financial institution (*sociedad financiera de objeto limitado*, SOFOL) for the purpose of facilitating Bank lending to the Mexican public sector. In January 1999, the *Corporación Financiera de América del Norte, S.A. de C.V. SOFOL* (COFIDAN) began operations in Mexico City and, in October 2006, COFIDAN was converted from a SOFOL to a non-regulated, multipurpose financial institution (SOFOM, E.N.R.), and its name was modified to *Corporación Financiera de América del Norte, S.A. de C.V. SOFOM E.N.R.* As of March 31, 2017, COFIDAN is 99.90% owned by the Bank and 0.10% owned by the Government of Mexico. The accounts of COFIDAN are consolidated with the Bank, and all material intercompany accounts and transactions are eliminated in consolidation. The non-controlling interest reflected in the consolidated balance sheets and consolidated statements of income represents the ownership of the Government of Mexico through the Ministry of Finance and Public Credit (SHCP).

### 2. Summary of Significant Accounting Policies

### **Basis of Presentation and Use of Estimates in Financial Statements**

The financial statements have been prepared in conformity with U.S. generally accepted accounting principles and are presented in a manner consistent with that of an international organization. The preparation of financial statements in conformity with

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 2. Summary of Significant Accounting Policies (continued)

GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. These estimates include the valuation of investments, allowance for loan losses, the fair value of derivative instruments and other real estate owned included in other assets, and the fair value of derivative instruments included in other liabilities and in long-term debt. Actual results could differ from those estimates.

### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Bank and its subsidiary, COFIDAN. All significant intercompany accounts and transactions have been eliminated in consolidation.

### Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash deposits with other financial institutions and overnight repurchase agreements.

### **Repurchase Agreements**

The Bank has entered into agreements with two major financial institutions to purchase various U.S. government and federally sponsored agency securities under an agreement to resell. The purchase and resale of these securities occur daily, and the obligation to repurchase is backed by the assets of the related financial institutions. The underlying securities related to the repurchase transaction are held in the possession of the respective financial institutions.

#### **Investment Securities**

The Bank's investments are classified into the following categories:

<u>Held-to-maturity</u> – This category is composed of those debt securities for which the Bank has the positive intent and ability to hold to maturity. These securities are carried at amortized cost.

<u>Trading</u> – This category is composed of debt securities that are bought and held for resale in the near term. These securities are carried at fair value, and changes in market value are recognized in the consolidated statements of income.

<u>Available-for-sale</u> – This category is composed of debt securities that are not classified as either trading or held-to-maturity securities. These securities are carried at fair value, with unrealized holding gains and losses excluded from earnings and reported as a net amount in a separate component of comprehensive income or loss until realized.

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 2. Summary of Significant Accounting Policies (continued)

The accretion of discounts and the amortization of premiums are computed using the interest method. Realized gains and losses are determined using the specific identification method. Investments in a loss position are reviewed in order to determine whether the unrealized loss, which is considered an impairment, is temporary or other-than-temporary. In the event of other-than-temporary impairment, the cost basis of the investment would be written down to its fair value, and the credit component of the loss would be included in current earnings. The Bank had no securities classified as other-than-temporarily impaired as of March 31, 2017 and December 31, 2016.

#### Taxation

As an international organization, the Bank is exempt from all federal, state, and local taxation to the extent implemented by law under the U.S. International Organizations Immunities Act of 1945.

### Furniture, Equipment, and Leasehold Improvements

Furniture and equipment are recorded at cost and depreciated over their estimated useful lives using the straight-line method. The estimated useful life is three years for computers and five years for furniture and other equipment. Leasehold improvements are recorded at cost and amortized over five years, or the life of the lease, whichever is less.

#### **General Reserve**

The Board of Directors defines the General Reserve as retained earnings plus allocated paid-in capital for the U.S. Domestic Program, as described in Note 8. Retained earnings are classified as either designated for a specific program, reserved, or undesignated. Undesignated retained earnings in excess of one percent (1.0%) of total assets of the International Program are used to fund four reserves in the following order of priority:

<u>Debt Service Reserve</u> – This reserve is maintained in an amount equal to 12 months of interest due on the Bank's outstanding debt at each fiscal year-end.

<u>Operating Expenses Reserve</u> – This reserve is maintained in an amount equal to 12 months of the operating budget expenses at each fiscal year-end.

<u>Special Reserve</u> – This reserve is maintained in an amount equal to the sum of: 1% of undisbursed loan commitments, 3% of the outstanding balance of disbursed loans and 3% of the outstanding balance of guaranties, less the general allowance for loan losses, with a targeted minimum of \$30 million. Amounts in the Special Reserve are to be used to pay costs associated with the enforcement of the Bank's rights under its loan and guaranty agreements and to offset losses on any loan or guaranty.

<u>Capital Preservation Reserve</u> – This reserve is intended to maintain the value of the paid-in capital in real terms and is indexed to the U.S. annual inflation rate.

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 2. Summary of Significant Accounting Policies (continued)

#### **Loans and Allowance for Loan Losses**

Loans are reported at the principal amount, net of allowance for loan losses, unamortized loan fees, foreign currency exchange rate adjustment, and fair value of hedged items. Interest income on loans is recognized in the period earned. Net loan commitment and origination fees are deferred and amortized over the life of the loan as an adjustment to loan interest income.

Loans that are past due 90 days or more as to principal or interest, or where reasonable doubts exist as to timely collection, including loans that are individually identified as being impaired, are generally classified as nonperforming loans unless well secured and in the process of collection.

Loans are generally placed in nonaccrual status when principal or interest is delinquent for 180 days (unless adequately secured and in the process of collection) or circumstances indicate that the full collection of principal and interest is in doubt. When a loan is placed in nonaccrual status, accrued interest deemed uncollectible is either reversed (if current-year interest) or charged against current-year interest (if prior-year interest).

Payments received on nonaccrual loans are generally applied to the recorded principal in the loan asset. If collection of the recorded principal in the loan is fully expected and the loan does not have a remaining unrecovered prior charge-off associated with it, payments are recognized as interest income. Nonaccrual loans may be returned to accrual status when contractual principal and interest are current, prior charge-offs have been recovered, the ability of the borrower to fulfill the contractual repayment terms is fully expected, and the loan is not classified as "doubtful" or "loss." If previously unrecognized interest income exists upon reinstatement of a nonaccrual loan to accrual status, interest income will only be recognized upon receipt of cash payments applied to the loan.

In cases where a borrower experiences financial difficulties and the Bank makes certain concessions to the borrower through modifications of the contractual terms of the loan, the loan is classified as a troubled debt restructuring. If the borrower's ability to meet the revised payment schedule is uncertain, the loan is classified as a nonaccrual loan.

The allowance for loan losses is a valuation account used to reasonably estimate loan losses incurred as of the financial statement date. Determining the appropriate allowance for loan losses involves significant judgment about when a loss has been incurred and the amount of that loss. A specific allowance is established for impaired loans that exhibit a distinct possibility that the Bank may sustain some loss. Impairment of these loans is measured based on the present value of expected future cash flows, discounted at the loan's effective interest rate or the fair value of the collateral, if the loan is collateral-dependent. In 2013, under the International Program, a general allowance for loans to private-sector borrowers was established based on statistical cumulative default and recovery rates for project finance loans. In 2016, the general allowance methodology was expanded to include public and public-private borrowers.

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 2. Summary of Significant Accounting Policies (continued)

The allowance for loan losses is maintained at a level considered appropriate by management to provide for probable and estimable losses inherent in the loan portfolio. The allowance is increased through provision for loan losses and is decreased through reversals of provision for loan losses and loan charge-offs. Upon final settlement of impaired loans, any remaining loss is charged off.

### **Credit Quality**

The Bank monitors the credit quality of its loan portfolio on an ongoing basis by tracking certain credit quality indicators related to the borrower's: (i) payment history, (ii) strength of management, (iii) financial performance, (iv) appropriateness and effectiveness of project technology, and (v) loan covenant compliance, as well as (vi) general economic conditions in the borrower's geographic location, (vii) the legal and regulatory environment, and (viii) the effects, if any, of the current political environment. Based on this evaluation, each loan is assigned to one of the following risk categories:

<u>Pass</u> – The loan is not considered a greater than normal credit risk. The Bank believes the borrower has the ability to meet its obligations; therefore, the Bank anticipates insignificant uncollectible amounts.

<u>Special Mention</u> – The loan has exhibited potential weaknesses that deserve the Bank's close attention. If left uncorrected, these potential weaknesses may result in noticeable deterioration of the repayment prospects for the asset or of the borrower's credit position.

<u>Substandard</u> – The loan is inadequately protected by the current financial condition and paying capacity of the borrower or by any collateral pledged. The loan has a well-defined weakness or weaknesses that may jeopardize the collection of the debt pursuant to the contractual principal and interest terms. Such risk is characterized by the distinct possibility that the Bank may sustain some loss if the deficiencies are not corrected.

<u>Doubtful</u> – In addition to the risk characteristics described in the substandard category, the loan exhibits conditions and values that make collection or liquidation in full highly improbable. Loans in this risk category are closely managed to determine the highest recovery alternatives.

#### **Program Activities**

Grant income represents reimbursed administrative expenses associated with the U.S. Environmental Protection Agency (EPA) grant activities. Such amounts are earned and recognized as grant income in the accompanying consolidated statements of income as the associated expenses are incurred.

Program expenses include grant disbursements made by the Bank and administrative costs associated with EPA grant activities. Grants are recognized at the date the Bank becomes obligated under the terms of the grant agreements, and associated costs are

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 2. Summary of Significant Accounting Policies (continued)

recognized as incurred. EPA and U.S. Domestic Program grant receipts and disbursements reflected in the consolidated statements of cash flows are not reflected in the accompanying consolidated statements of income, as these grants are approved and funded by the respective entities noted above. The Bank's role is to administer these funds.

#### **Foreign Currency**

COFIDAN is located in Mexico and operates primarily using the local functional currency. Accordingly, all assets and liabilities of COFIDAN are translated using the exchange rate in effect at the end of the period, and revenue and costs are translated using average exchange rates for the period. The resulting cumulative translation adjustment is included in accumulated other comprehensive income.

The lending activities of the Bank include making loans that are denominated in Mexican pesos. For such loans, the Bank enters into cross-currency interest rate swaps that mitigate its exposure to fluctuations in foreign currency exchange rates and interest rates. As of March 31, 2017, the Bank had entered into swap counterparty agreements with Fondo de Apoyo a Estados y Municipios (FOAEM), a fund owned by the Government of Mexico and administered by the federally run development bank, Banco Nacional de Obras y Servicios Publicos, S.N.C. (Banobras); directly with Banobras outside the FOAEM arrangement; and with six other financial institutions. The foreign currency translation adjustment on loans denominated in Mexican pesos as of March 31, 2017 and December 31, 2016 was \$(45,546,810) and \$(55,027,169), respectively. Changes in the foreign currency translation adjustment are reported through other comprehensive income.

All swaps relating to the lending activities of the Bank have been designated as cash flow or fair value hedges and are recognized in the accompanying consolidated balance sheets at their fair value. Changes in the fair value of the cash flow hedges are reported in other comprehensive income and are reclassified to earnings at the time of the hedged loan repayment. Changes in the fair value of the fair value hedges are reported as non-interest income or expense.

The Bank discontinues hedge accounting prospectively if it determines that the derivative is no longer highly effective in offsetting changes in the fair value or cash flows of the hedged item, or if it is no longer probable that the hedged loan repayment will occur. If hedge accounting is discontinued because the hedge ceases to be effective, the Bank will continue to record the swap at fair value with changes in value reflected in earnings for the period, and any fair value adjustments included in other comprehensive income will be recognized in the consolidated statements of income over the remaining life of the loan. If it is probable that the hedged loan repayments will not occur, gains and losses accumulated in other comprehensive income (loss) are recognized immediately in earnings

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 2. Summary of Significant Accounting Policies (continued)

Derivatives executed with all swap counterparties except for FOAEM are subject to a master netting arrangement. The net fair value of derivatives by counterparty is offset with the outstanding balance of the collateral received from or paid to the counterparty for financial reporting purposes. Additional information on the amounts subject to master netting arrangements and collateral is provided in Note 5.

#### Fair Value

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Bank carries cross-currency interest rate swaps, interest rate swaps, hedged items, and available-for-sale debt securities at fair value. To determine the fair market value of its financial instruments, the Bank uses the fair value hierarchy, which is based on three levels of inputs as follows:

<u>Level 1</u> – Quoted prices in active markets for identical assets or liabilities, which the reporting entity has the ability to access at the measurement date. This category generally includes U.S. government securities.

<u>Level 2</u> – Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. This category generally includes U.S. agency securities, corporate debt securities, other fixed-income securities, United Mexican States (UMS) securities, and mortgage-backed debt securities.

<u>Level 3</u> – Unobservable inputs that are supported by little or no market activity and that are significant in determining the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category includes cross-currency interest rate swaps, interest rate swaps, the fair value of hedged items, and other real estate owned where independent pricing information is not available for a significant portion of the underlying assets. For these consolidated financial statements, the Bank also obtains dealer quotations for comparative purposes to assess the reasonableness of the pricing models.

Additional information on the fair value of the financial instruments of the Bank is provided in Note 11.

### **Accumulated Other Comprehensive Income**

The components of other comprehensive income are reported in the accompanying consolidated statements of comprehensive income for all periods presented and in Note 7.

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 2. Summary of Significant Accounting Policies (continued)

### Reclassifications

Certain amounts in the prior year consolidated financial statements have been reclassified to conform to the current year consolidated financial statement presentation.

### 3. Investments

All investments held by the Bank are classified as either held-to-maturity or available-forsale securities. The following schedule summarizes investments as of March 31, 2017 and December 31, 2016.

			Gross Unrealized					Fair
	Ar	nortized Cost		Gains		Losses		Value
March 31, 2017								
Held-to-maturity:								
U.S. agency securities	\$	3,338,396	\$	3,518	\$	(21,179)	\$	3,320,735
Mexican government securities (UMS)		49,920,635		4,129,365		-		54,050,000
Total held-to-maturity investment								
securities		53,259,031		4,132,883		(21,179)		57,370,735
Available-for-sale:		104 104 504		77 404		(000 700)		101 000 000
U.S. government securities		191,434,524		77,431		(303,722)		191,208,233
U.S. agency securities		113,117,809		137,724		(212,192)		113,043,341
Corporate debt securities Other fixed-income securities		118,353,061		126,814		(220,282)		118,259,593
Mexican government securities (UMS)		43,183,116 13,156,273		9,508		(41,933)		43,150,691 13,212,450
Mortgage-backed securities		13,130,273		85,670		(29,493)		13,212,430
Total available-for-sale investment								<u>-</u> _
securities		479,244,783		437,147		(807,622)		478,874,308
Total investment securities	\$	532,503,814	\$	4,570,030	\$	(828,801)	\$	536,245,043
Total investment securities	Ψ	332,303,014	Ψ	4,010,000	Ψ	(020,001)	Ψ	330,243,043
December 31, 2016								
Held-to-maturity:								
U.S. agency securities	\$	3,868,082	\$	3,857	\$	(23,507)	\$	3,848,432
Mexican government securities (UMS)	Ψ	49,914,073	۳	3,760,927	Ψ	(20,001)	Ψ	53,675,000
Total held-to-maturity investment		,		0,: 00,02.				33,0:0,000
securities		53,782,155		3,764,784		(23,507)		57,523,432
000000		00,: 0=,:00		0,101,101		(==,==:)		0.,020,.02
Available-for-sale:								
U.S. government securities		117,552,445		73,113		(299,703)		117,325,855
U.S. agency securities		62,587,782		176,961		(232,308)		62,532,435
Corporate debt securities		80,420,243		110,155		(240,116)		80,290,282
Other fixed-income securities		34,887,582		4,217		(34,100)		34,857,699
Mexican government securities (UMS)		11,661,736		4,957		(110,738)		11,555,955
Mortgage-backed securities		_		, <u> </u>				_
Total available-for-sale investment								_
securities		307,109,788		369,403		(916,965)		306,562,226
Total investment securities	\$	360,891,943	\$	4,134,187	\$	(940,472)	\$	364,085,658
						· , , , , , , , , , , , , , , , , , , ,		

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 3. Investments (continued)

The following schedule summarizes unrealized losses and the fair value of investments aggregated by category and the length of time individual securities have been in a continuous unrealized loss position as of March 31, 2017 and December 31, 2016.

	Less Than	ss Than 12 Months			12 Months or More				Total			
	Fair	U	Inrealized		Fair	Unrealized		Fair		Unrealized		
	Value		Losses		Value		Losses	Value		Losses		
March 31, 2017												
Held-to-maturity:												
U.S. agency securities	\$ 2,239,821	\$	21,179	\$	_	\$		\$	2,239,821	\$	21,179	
Available-for-sale:												
U.S. government securities	95,203,208		303,722		_		_		95,203,208		303,722	
U.S. agency securities	58,670,068		212,192		_		_		58,670,068		212,192	
Corporate debt securities	80,131,862		220,282		_		_		80,131,862		220,282	
Other fixed-income securities	20,750,261		41,933		_		_		20,750,261		41,933	
Mexican government	.,,		,						,,		,	
securities (UMS)	2,579,750		29,493		_		-		2,579,750		29,493	
Total available-for-sale											<u>.</u>	
investment securities	257,335,149		807,622		_		-	2	57,335,149		807,622	
Total temporarily impaired												
securities	\$259,574,970	\$	828,801	\$	_	\$		\$2	59,574,970	\$	828,801	
December 24, 2046												
December 31, 2016												
Held-to-maturity: U.S. agency securities	\$ 2,767,178	\$	23,507	\$		\$		\$	2,767,178	\$	23,507	
0.5. agency securilles	φ 2,707,170	Ф	23,307	φ		Ф		Ф	2,707,170	φ	23,307	
Available-for-sale:												
U.S. government securities	59,557,510		299,703		_		_		59,557,510		299,703	
U.S. agency securities	19,363,071		232,308		_		_		19,363,071		232,308	
Corporate debt securities	42,222,042		240,116		_		_		42,222,042		240,116	
Other fixed-income securities	19,571,379		34,100		_		_		19,571,379		34,100	
Mexican government												
securities (UMS)	7,817,425		110,738		_		-		7,817,425		110,738	
Total available-for-sale												
investment securities	148,531,427		916,965		_		_		148,531,427		916,965	
Total temporarily impaired												
securities	\$151,298,605	\$	940,472	\$	_	\$		\$	151,298,605	\$	940,472	

None of the unrealized losses identified in the preceding table are considered to be other-than-temporary since, as of March 31, 2017, the Bank did not have the intent to sell any of these securities and believed that it was more-likely-than-not that the Bank would not be required to sell any such securities before a recovery of cost.

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 3. Investments (continued)

Contractual maturities of investments as of March 31, 2017 and December 31, 2016 are summarized in the following tables.

	Held-to-Maturity Securities			Available-for-	Sale	Securities
	Fair Value	A	mortized Cost	Fair Value	Ar	nortized Cost
March 31, 2017 Less than 1 year 1–5 years 5–10 years More than 10 years Mortgage-backed securities	\$ 445,031 56,925,704 - - -	\$	445,000 52,814,031 - - -	\$ 178,703,434 300,170,874 - - -	\$	178,778,877 300,465,906 - -
	\$ 57,370,735	\$	53,259,031	\$ 478,874,308	\$	479,244,783
December 31, 2016 Less than 1 year 1–5 years 5–10 years More than 10 years Mortgage-backed securities	\$ 973,654 56,549,778 - - -	\$	974,685 52,807,470 - - -	\$ 169,910,035 136,652,191 – –	•	169,947,758 137,162,030 - - -
	\$ 57,523,432	\$	53,782,155	\$ 306,562,226	\$	307,109,788

Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

The following table summarizes sale, call, and maturity activity of investment securities for the three months ended March 31, 2017 and 2016.

	Three Months Ended March 31							
		2017		2016				
Held-to-maturity investment securities: Proceeds from maturities	\$	528,000	\$	1,075,000				
Available-for-sale investment securities: Proceeds from sales and maturities Gross realized gains		58,752,994		65,063,144				
Gross realized gams Gross realized losses		287						

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 3. Investments (continued)

The following table sets forth the net unrealized gains (losses) on securities available-forsale and the reclassification adjustments required for the three months ended March 31, 2017 and the year ended December 31, 2016.

	Three Months Ended March 31, 2017			Year Ended December 31, 2016
Net unrealized losses on investment securities available- for-sale, beginning of year	\$	(547,562)	\$	(425,866)
Net unrealized gains on investment securities available- for-sale, arising during the year		176,800		15,481
Reclassification adjustments for net (gains) losses on investment securities available-for-sale included in net		287		(127 177)
income	-	201		(137,177)
Net unrealized losses on investment securities available- for-sale, end of year	\$	(370,475)	\$	(547,562)

### 4. Loans

The following schedule summarizes loans outstanding as of March 31, 2017 and December 31, 2016.

	International		U.S. Domestic			
	 Program		Program	Total		
March 31, 2017						
Loan balance	\$ 1,400,276,391	\$	-	\$	1,400,276,391	
Allowance for loan losses:						
General	(25,411,203)		-		(25,411,203)	
Specific	-		-		-	
Unamortized loan fees	(10,812,644)		-		(10,812,644)	
Foreign currency exchange rate adjustment	(45,546,810)		-		(45,546,810)	
Fair value of hedged items	(107,457,165)		-		(107,457,165)	
Net loans outstanding	\$ 1,211,048,569	\$		\$	1,211,048,569	
December 31, 2016						
Loan balance	\$ 1,411,295,846	\$	329,827	\$	1,411,625,673	
Allowance for loan losses:						
General	(25,052,471)		(23,188)		(25,075,659)	
Specific	_		_		_	
Unamortized loan fees	(10,682,210)		_		(10,682,210)	
Foreign currency exchange rate adjustment	(55,027,169)		_		(55,027,169)	
Fair value of hedged items	(151,854,451)		-		(151,854,451)	
Net loans outstanding	\$ 1,168,679,545	\$	306,639	\$	1,168,986,184	
	 ·		·			

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 4. Loans (continued)

At March 31, 2017 and December 31, 2016, the International Program had outstanding loan commitments on signed loan agreements totaling \$90,486,054 and \$58,518,271, respectively. At those same dates, the U.S. Domestic Program did not have any outstanding loan commitments on signed loan agreements. The International Program also had loan agreements under development for an additional \$176,081,923 as of March 31, 2017

The Bank under certain circumstances offered below-market-rate loans. As of March 31, 2017 and December 31, 2016, the Bank had below-market-rate loans outstanding for the International Program of \$38,327,983 and \$39,675,001, respectively. At those same dates, the U.S. Domestic Program did not have any below-market-rate loans.

The following table presents the loan portfolio by sector March 31, 2017 and December 31, 2016.

	March 31, 2017	December 31, 2016
International Program:		
Air quality	\$ 100,906,311	\$ 103,691,911
Basic urban infrastructure	36,188,920	36,380,546
Clean energy:		
Solar	291,141,341	291,532,300
Wind	715,644,291	707,220,750
Other	4,573,156	4,823,929
Public transportation	29,974,302	31,865,601
Storm drainage	53,555,538	56,250,755
Water and wastewater	168,292,532	172,141,854
Water conservation	_	7,388,200
Total International Program	1,400,276,391	1,411,295,846
U.S. Domestic Program	_	329,827
_	\$ 1,400,276,391	\$ 1,411,625,673

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 4. Loans (continued)

The following table presents the loan portfolio by risk category as of March 31, 2017 and December 31, 2016. These risk categories are defined in Note 2, along with additional information on how the Bank evaluates credit quality.

	March 31, 2017		December 31 2016
International Program Pass Special Mention Substandard Doubtful	\$ 1,383,043,858 - 17,232,533 -	\$	1,394,063,313 - 17,232,533 -
Total International Program	1,400,276,391		1,411,295,846
U.S. Domestic Program Pass Special Mention Substandard Doubtful Total U.S. Domestic Program	 - - - - -	Φ.	329,827 - 329,827
	\$ 1,400,276,391	\$	1,411,625,673

There were no loans under the International Program on nonaccrual as of March 31, 2017 and December 31, 2016. As of March 31, 2017 and December 31, 2016, the Bank had collateral from foreclosed loans reported as other assets of \$3,226,925 and \$2,978,307, respectively.

Under the U.S. Domestic Program, there were no loans outstanding as of March 31, 2017 and one loan was on non-accrual as of December 31, 2016 with an outstanding balance of \$329,827. The average impaired loan balance for the three months ended March 31, 2017 and the year ended December 31, 2016 total \$218,235 and \$343,043, respectively.

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 4. Loans (continued)

An age analysis of past-due loans, including both accruing and non-accruing loan as of March 31, 2017 and December 31, 2016, is shown in the following table.

	 s 30–89 Past Due	ns 90 or More ys Past Due	Pa	Total Past-due Loans	
March 31, 2017 International Program U.S. Domestic Program	\$ -	\$ -	\$	-	
	\$ -	\$ _	\$		
December 31, 2016 International Program	\$ _	\$ -	\$	-	
U.S. Domestic Program	 _	329,827		329,827	
	\$ 	\$ 329,827	\$	329,827	

There were no loans past due 90 or more days accruing interest as of December 31, 2016.

The following table summarizes the allowance for loan losses by classification as of March 31, 2017 and December 31, 2016.

	Al			
	General Allowance	Specific Allowance	Total	Total Loans Outstanding
March 31, 2017 International Program: Private:				
Construction	\$ 9,555,929	\$ _	\$ 9,555,929	\$ 205,003,196
Operation	14,047,474	-	14,047,474	833,713,072
Public	1,361,982	_	1,361,982	272,396,459
Public-private	 445,818	_	445,818	89,163,664
Total International Program	25,411,203	-	25,411,203	1,400,276,391
U.S. Domestic Program	 -	 -	 -	 
	\$ 25,411,203	\$ _	\$ 25,411,203	\$ 1,400,276,391
December 31, 2016 International Program: Private:				
Construction	\$ 10,417,904	\$ _	\$ 10,417,904	\$ 226,218,309
Operation	12,741,894	_	12,741,894	806,542,895
Public	1,441,539	_	1,441,539	288,307,752
Public-private	 451,134	_	451,134	90,226,890
Total International Program	25,052,471	_	25,052,471	1,411,295,846
U.S. Domestic Program	 23,188	 _	 23,188	 329,827
	\$ 25,075,659	\$ 	\$ 25,075,659	\$ 1,411,625,673

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 4. Loans (continued)

Public-private refers to loans made to private-sector borrowers and backed by public-sector federal tax revenue.

The following schedule summarizes the allowance for loan losses for the three months ended March 31, 2017 and the year ended December 31, 2016.

		Allowance for Loan Losses										
		D		e e								
		Beginning Balance		Specific Provisions	General Provisions			(Charge-offs) Recoveries		Ending Balance		
March 31, 2017 International Program: Private:		Bululiou		Trovidione		Troviolone		ROGOTORIOS		Balanoo		
Construction	\$	10,417,904	\$	_	\$	(861,975)	\$	_	\$	9,555,929		
Operation		12,741,894		_		1,305,580		-		14,047,474		
Public		1,441,539		-		(79,557)		-		1,361,982		
Public-private		451,134				(5,316)				445,818		
Total International Program		25,052,471		-		358,732		-		25,411,203		
U.S. Domestic Program	_	23,188	•		•	(23,188)	<u></u>		•			
	\$	25,075,659	\$		\$	335,544	\$		\$	25,411,203		
December 31, 2016 International Program: Private:												
Construction	\$	10,300,322	\$	_	\$	117,582	\$	_	\$	10,417,904		
Operation		9,618,412		_		3,123,482		_		12,741,894		
Public		_		_		1,441,539		_		1,441,539		
Public-private				_		451,134		_		451,134		
Total International Program		19,918,734		-		5,133,737		_		25,052,471		
U.S. Domestic Program	_	23,188	•	_	_		_	_	_	23,188		
	\$	19,941,922	\$		\$	5,133,737	\$		\$	25,075,659		

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 5. Other Assets and Other Liabilities

The following table presents the gross and net balances of other assets and other liabilities, including the result of master netting arrangements for derivatives with certain swap counterparties, at March 31, 2017 and December 31, 2016.

	(	Gross Amount	Net Amount		
March 31, 2017					
Other assets					
Cross-currency interest rate swaps	\$	189,502,325	\$ (33,509,586)	\$	155,992,739
Interest rate swaps		10,395,829	(6,715,017)		3,680,812
Collateral from swap counterparty		(82,900,000)	-		(82,900,000)
Credit valuation adjustment for swaps		(926,267)	-		(926,267)
Other real estate owned	_	3,226,925	 		3,226,925
Total other assets	\$	119,298,812	\$ (40,224,603)	\$	79,074,209
Other liabilities					
Cross-currency interest rate swaps	\$	1,749,708	\$ _	\$	1,749,708
Interest rate swaps		2,761,870	-		2,761,870
Total other liabilities	\$	4,511,578	\$ -	\$	4,511,578
<b>December 31, 2016</b>					
Other assets					
Cross-currency interest rate swaps	\$	255,338,489	\$ (27,619,486)	\$	227,719,003
Interest rate swaps		12,513,231	(8,447,465)		4,065,766
Collateral from swap counterparty		(135,490,000)	_		(135,490,000)
Credit valuation adjustment for swaps		(1,243,752)	_		(1,243,752)
Other real estate owned		2,978,307	 _		2,978,307
Total other assets	\$	134,096,275	\$ (36,066,951)	\$	98,029,324
Other liabilities					
Cross-currency interest rate swaps	\$	_	\$ -	\$	_
Interest rate swaps		_	 _		
Total other liabilities	\$		\$ 	\$	

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

6. Debt

The following table summarizes the notes payable and other borrowings as of as of March 31, 2017 and December 31, 2016.

							Mar	ch 31, 2017				
						Unamortized		Inamortized				
Issue	Maturity	Fixed		Principal		Premium/	De	ebt Issuance		Fair Value of		Net
Date	Date	Rate		Amount		(Discount)		Costs		ledged Items		Debt
						(=:::::::						
Notes Payab	le											
USD Issuar												
02/11/10	02/11/20	4.375%	\$	250,000,000	\$	(186,687)	\$	(462,406)	\$	10,362,314	\$	259,713,221
10/26/12	10/26/22	2.400		250,000,000		(478,972)		(828,252)		(3,935,026)		244,757,750
12/17/12	10/26/22	2.400		180,000,000		(2,107,624)		(524,635)		(4,419,271)		172,948,470
12/17/12	12/17/30	3.300		50,000,000		_		(235,680)		(1,122,589)		48,641,731
10/10/13	10/10/18	2.300		300,000,000		(385,627)		(512,024)		33,514		299,135,863
CHE leaver												
CHF Issuar 04/30/15	04/30/25	0.250		120 706 754		647 550		(674 460)		(007 042)		107 775 005
04/30/15	04/30/25	0.250		128,706,754		647,552		(671,468)		(907,813)		127,775,025
NOK Issuar												
03/10/17	03/10/32	2.470		173,448,566				(520,345)		(11,737,555)		161,190,666
Total Notes F	ayable			1,332,155,320		(2,511,358)		(3,754,810)		(11,726,426)		1,314,162,726
Other Borro	winge											
08/15/13	06/30/17	1.900		2,631,000		_		_		_		2,631,000
08/15/13	12/30/17	1.900		2,631,000		_		_		_		2,631,000
08/15/13	06/30/18	1.900		2,631,000		_		_		_		2,631,000
08/15/13	12/30/18	1.900		600,467		_		_		_		600,467
04/11/14	12/30/18	1.900		2,030,533		_		_		_		2,030,533
04/11/14	06/30/19	1.900		2,631,000		_		_		_		2,631,000
04/11/14	12/30/19	1.900		2,632,000		_		_		_		2,632,000
04/11/14	06/30/20	1.900		526,785		_		_		_		526,785
08/14/14	06/30/20	1.900		2,105,215		_		_		_		2,105,215
08/14/14	12/30/20	1.900		2,632,000				_		_		2,632,000
08/14/14	06/30/21	1.900		1,008,985		_		_		_		1,008,985
02/13/15	06/30/21	1.900		1,623,015				_				1,623,015
02/13/15	12/30/21	1.900		1,470,635		_		_		_		1,470,635
07/29/15	12/30/21	1.900		1,161,365		_		_		_		1,161,365
07/29/15	06/30/22	1.900		266,455		_		_		_		266,455
09/16/16	06/30/22	1.900		2,216,528		-		-		_		2,216,528
03/17/17	06/30/22	1.900		149,017		-		-		-		149,017
	12/30/22	1.900		•		-		_		_		•
03/17/17				2,632,000		-		-		-		2,632,000
03/17/17	06/30/23	1.900		2,632,000		-		-		-		2,632,000
03/17/17	12/30/23	1.900		2,632,000		-		-		-		2,632,000
03/17/17	06/30/24	1.900		2,632,000		-		_		-		2,632,000
03/17/17	12/30/24	1.900		2,170,720								2,170,720
Total Other B	orrowings		•	41,645,720	•	(2 544 250)	۴	/2 754 040\	۴	(44.700.400)	۴	41,645,720
			\$	1,373,801,040	\$	(2,511,358)	\$	(3,754,810)	\$	(11,726,426)	\$	1,355,808,446

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 6. Debt (continued)

						mber 31, 2016			
la a u a	Maturitur	Circa d	Duinainal	Unamortized	_	Inamortized ebt Issuance		air Value of	Net
Issue Date	Maturity Date	Fixed Rate	Principal Amount	Premium/ (Discount)	D	Costs	-	edged Items	Net Debt
Date	Date	Nate	Alliount	(Discount)		COSIS		eugeu items	Debt
Notes Payab	le								
USD Issuar	<u>nce</u>								
02/11/10	02/11/20	4.375%	\$ 250,000,000	\$ (203,000)	\$	(502,811)	\$	11,844,826	\$ 261,139,015
10/26/12	10/26/22	2.400	250,000,000	(500,472)		(865,430)		(3,429,048)	245,205,050
12/17/12	10/26/22	2.400	180,000,000	(2,202,230)		(548,185)		(4,130,413)	173,119,172
12/17/12	12/17/30	3.300	50,000,000	_		(239,978)		(888,004)	48,872,018
10/10/13	10/10/18	2.300	300,000,000	(400,402)		(595,962)		668,405	299,672,041
CHF Issuar	nce								
04/30/15	04/30/25	0.250	128,706,754	666,880		(692,235)		(1,134,218)	127,547,181
Total Notes F	ayable		1,158,706,754	(2,639,224)		(3,444,601)		2,931,548	1,155,554,477
Other Borro	wings								
08/15/13	06/30/17	1.900	2,631,000	_		_		_	2,631,000
08/15/13	12/30/17	1.900	2,631,000	_		_		_	2,631,000
08/15/13	06/30/18	1.900	2,631,000	_		_		_	2,631,000
08/15/13	12/30/18	1.900	600,467	_		_		_	600,467
04/11/14	12/30/18	1.900	2,030,533	_		_		_	2,030,533
04/11/14	06/30/19	1.900	2,631,000	_		_		_	2,631,000
04/11/14	12/30/19	1.900	2,632,000	-		_		_	2,632,000
04/11/14	06/30/20	1.900	526,785	-		_		_	526,785
08/14/14	06/30/20	1.900	2,105,215	-		_		_	2,105,215
08/14/14	12/30/20	1.900	2,632,000	-		_		_	2,632,000
08/14/14	06/30/21	1.900	1,008,985	_		_		_	1,008,985
02/13/15	06/30/21	1.900	1,623,015	-		_		_	1,623,015
02/13/15	12/30/21	1.900	1,470,635	_		_		_	1,470,635
07/29/15	12/30/21	1.900	1,161,365	_		_		_	1,161,365
07/29/15	06/30/22	1.900	266,455	_		_		_	266,455
09/16/16	06/30/22	1.900	2,216,528					_	2,216,528
Total Other B	orrowings		 28,797,983	_		_		_	28,797,983
			\$ 1,187,504,737	\$ (2,639,224)	\$	(3,444,601)	\$	2,931,548	\$ 1,184,352,460

### **Notes Payable**

The notes payable are unsecured, rank equally with all other unsecured indebtedness, and cannot be redeemed prior to their maturity, at which time they will be redeemed at 100% of their principal amount. Interest payments are due semiannually or annually.

The fair value of the hedges relating to interest rate swaps on a portion of the notes payable was reported at March 31, 2017 as other assets of \$3,680,812 and other liabilities of \$0 and at December 31, 2016 as other assets of \$4,065,766 and other liabilities of \$0. The fair value of the hedges relating to cross-currency interest rate swaps on notes payable not denominated in U.S. dollars was reported at March 31, 2017 as other assets of (\$10,336,071) and at December 31, 2016 as other assets of (\$2,309,109). For additional information on the fair value of financial instruments and derivatives, see Notes 11 and 12.

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 6. Debt (continued)

### Other Borrowings

On November 8, 2012, the Bank signed a loan commitment with another development bank to borrow up to \$50 million to fund eligible projects in Mexico. This loan amortizes semiannually, with the first principal payment paid on December 30, 2015 and final principal payment due on December 30, 2024. As of March 31 2017 and December 31, 2016, the outstanding balance was \$41,645,720 and \$28,797,983, respectively.

The following table summarizes the maturities of the notes payable and other borrowings as of March 31, 2017 and December 31, 2016.

	March 31, 2017	December 31, 2016
Less than 1 year	\$ 5,262,000	\$ 5,262,000
1–2 years	305,262,000	305,262,000
2–3 years	255,263,000	5,263,000
3–4 years	5,264,000	255,264,000
4–5 years	5,264,000	5,264,000
5-10 years	574,037,474	561,189,737
More than 10 years	 223,448,566	50,000,000
Total	\$ 1,373,801,040	\$ 1,187,504,737

The following table summarizes short-term and long-term debt as of March 31, 2017 and December 31, 2016.

	March 31, 2017	December 31, 2016
Short-term debt:		
Notes payable	\$ -	\$ _
Other borrowings	5,262,000	5,262,000
Total short-term debt	 5,262,000	5,262,000
Long-term debt: Notes payable Other borrowings	 1,332,155,320 36,383,720	1,158,706,754 23,535,983
Total long-term debt	 1,368,539,040	1,182,242,737
Total debt	\$ 1,373,801,040	\$ 1,187,504,737

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 7. Equity

### **Subscribed Capital**

At March 31, 2017 and December 31, 2016, the Bank had authorized and subscribed 600,000 and 300,000 shares of capital stock, respectively, with a par value of \$10,000 per share. As defined in the Charter, capital includes unqualified and qualified subscribed shares. Unqualified subscribed shares have either been funded or authorized for purchase by the subscribing country. Capital is further classified as callable or paid-in capital at March 31, 2017 and December 31, 2016 as follows:

	Mexico			Unite	ed States	Total		
	Shares		Dollars	Shares	Dollars	Shares	Dollars	
March 31, 2017 Subscribed capital	300,000	\$	3,000,000,000	300,000	\$ 3,000,000,000	600,000	\$ 6,000,000,000	
Less:  Qualified callable capital  Unqualified callable	(121,833.3333)		(1,218,333,333)	(127,500)	(1,275,000,000)	(249,333.3333)	(2,493,333,333)	
capital Qualified paid-in capital	(133,166.6667) (21,500)		(1,331,666,667) (215,000,000)	(127,500) (22,500)	(1,275,000,000) (225,000,000)	(260,666.6667) (44,000)	(2,606,666,667) (440,000,000)	
Total funded paid-in capital	23,500		235,000,000	22,500	225,000,000	46,000	460,000,000	
Less transfer to General Reserve for Domestic								
Programs	_		(22,500,000)	-	(22,500,000)	-	(45,000,000)	
Total paid-in capital	23,500	\$	212,500,000	22,500	\$ 202,500,000	46,000	\$ 415,000,000	
December 31, 2016 Subscribed capital	300,000	\$	3,000,000,000	300,000	\$3,000,000,000	600,000	\$ 6,000,000,000	
Less:  Qualified callable capital  Unqualified callable	(121,833.3333)		(1,218,333,333)	(127,500)	(1,275,000,000)	(249,333.3333)	(2,493,333,333)	
capital	(133,166.6667)		(1,331,666,667)	(127,500)	(1,275,000,000)	(260,666.6667)	(2,606,666,667)	
Qualified paid-in capital	(21,500)		(215,000,000)	(22,500)	(225,000,000)	(44,000)	(440,000,000)	
Total funded paid-in capital Less transfer to General Reserve for Domestic	23,500		235,000,000	22,500	225,000,000	46,000	460,000,000	
Programs	_		(22,500,000)	-	(22,500,000)	-	(45,000,000)	
Total paid-in capital	23,500	\$	212,500,000	22,500	\$ 202,500,000	46,000	\$ 415,000,000	

On May 6, 2016, Mexico submitted its letter of subscription to conditionally subscribe to 150,000 additional shares of capital stock with a par value of US\$10,000 per share, subject to the necessary legal requirements and availability of appropriations. The capital stock is further classified as 22,500 qualified paid-in capital shares or US\$225,000,000 and 127,500 qualified callable shares or US\$1,275,000,000. On September 26, 2016, Mexico made its first contribution of the additional paid-in capital of \$10,000,000 or 1,000 shares of paid-in capital and unqualified 5,666.6667 shares of callable capital.

On September 1, 2016, the United States submitted its letter of subscription to conditionally subscribe to 150,000 additional shares of capital stock with a par value of

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 7. Equity (continued)

US\$10,000 per share, subject to the necessary legislation and availability of appropriations. The capital stock is further classified as 22,500 qualified paid-in capital shares or US\$225,000,000 and 127,500 qualified callable shares or US\$1,275,000,000.

The subscriptions of members to paid-in capital and callable capital stock shall be in several installments, effective on or before December 31, 2016 through December 31, 2022, or such later dates as the Board of Directors shall determine. The callable portion of the subscription for capital shares of the Bank will be subject to call only when required to meet obligations, as outlined in Article II, Section 3(d), of Chapter II of the Charter.

# **Retained Earnings**

Retained earnings are classified as designated, reserved, and undesignated by program, as follows:

		March 31, 2017		December 31, 2016
Designated retained earnings	-			
International Program:	•	040.000	Φ.	040.000
Water Conservation Investment Fund (WCIF)	\$	918,920	\$	918,920
Technical Assistance Program (TAP)		3,551,743		3,728,057
Community Assistance Program (CAP) Total International Program		8,722,270 13,192,933		8,811,470 13,458,447
U.S. Domestic Program		(1,686,804)		(1,678,313)
Total designated retained earnings		11,506,129		11,780,134
Total designated retained earnings		11,300,123		11,700,134
Reserved retained earnings				
International Program:				
Debt Service Reserve		30,800,868		30,800,868
Operating Expenses Reserve		13,372,300		13,372,300
Special Reserve		30,000,000		30,000,000
Capital Preservation Reserve		40,370,311		40,370,311
Total International Program		114,543,479		114,543,479
U.S. Domestic Program:				
Special Reserve		_		9,895
Total reserved retained earnings		114,543,479		114,553,374
Undesignated retained earnings				
International Program				
Operations		48,458,799		40,472,593
Mark-to-market hedge valuations		724,493		4,586,116
Total undesignated retained earnings		49,183,292		45,058,709
Total retained earnings	\$	175,232,900	\$	171,392,217
Petained cornings by progress				
Retained earnings by program International Program	\$	176,919,704	\$	173,060,635
U.S. Domestic Program	Ψ	(1,686,804)	φ	(1,668,418)
Total retained earnings	\$	175,232,900	\$	171,392,217
Total Totaliou Carrilligo	Ψ	110,202,300	Ψ	111,002,211

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 7. Equity (continued)

Additional information regarding the reserved funds and each program listed above is provided in Notes 2 and 9, respectively.

#### **Accumulated Other Comprehensive Income**

The following table presents the changes in accumulated other comprehensive income (loss) for three months ended March 31, 2017 and the year ended December 31, 2016.

	Beginning Balance			Period Activity	Ending Balance
March 31, 2017					
Unrealized gain (loss) on available-for-sale investment					
securities	\$	(547,561)	\$	177,087	\$ (370,474)
Foreign currency translation adjustment		373,108		(91,623)	281,485
Unrealized gain (loss) on hedging activities:					
Foreign currency translation adjustment		(55,027,169)		9,480,359	(45,546,810)
Fair value of cross-currency interest rate swaps		71,168,900		(13,388,427)	57,780,473
Net unrealized gain (loss) on hedging activities		16,141,731		(3,908,068)	12,233,663
Total accumulated other comprehensive gain (loss)	\$	15,967,278	\$	(3,822,604)	\$ 12,144,674
December 31, 2016					
Unrealized loss on available-for-sale investment securities	\$	(425,865)	\$	(121,696)	\$ (547,561)
Foreign currency translation adjustment		214,219		158,889	373,108
Unrealized gain (loss) on hedging activities:					
Foreign currency translation adjustment		(43,446,961)		(11,580,208)	(55,027,169)
Fair value of cross-currency interest rate swaps		50,844,174		20,324,726	71,168,900
Net unrealized gain on hedging activities		7,397,213		8,744,518	16,141,731
Total accumulated other comprehensive income (loss)	\$	7,185,567	\$	8,781,711	\$ 15,967,278

### 8. Domestic Programs

As specified in the Charter, 10% of each country's initial subscription of capital stock was set aside to finance community adjustment and investment programs in support of the purposes of NAFTA. In accordance with the Charter, the Board of Directors approved transfers in prior years of \$45,000,000, equal to 10% of the initial paid-in capital of \$450,000,000 from the initial subscription, to the General Reserve to support these programs. To further clarify operations related to these programs, the Bank entered into a Memorandum of Understanding (MOU) with each country. In accordance with the MOUs, the U.S. and Mexican programs are administered independently.

#### Mexico

The MOU with Mexico specified that 10% of the initial paid-in capital from its initial capital subscription and the related earnings be set aside for the community adjustment and investment program endorsed by Mexico. The Government of Mexico instituted its domestic program, titled *Programa Complementario de Apoyo a Comunidades y Empresas* (Mexican Domestic Program), through the offices of the SHCP. In June 1996,

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 8. Domestic Programs (continued)

the SHCP entered into a mandate agreement with Banobras to receive and administer the funds allocated for this program. The Mexican Domestic Program funds were fully transferred to Mexico as of June 1999. Accordingly, the activities of the Mexican Domestic Program are not reflected as operations of the Bank.

### **United States**

The MOU with the U.S. Government specified that 10% of the initial paid-in capital from its initial capital subscription and the related earnings be set aside for the U.S. Community Adjustment and Investment Program (U.S. Domestic Program). The Bank provides financing endorsed by the Finance Committee appointed by the U.S. Government for that purpose.

In accordance with the Charter and MOU with the United States, net assets of the Bank in the amounts of \$745,813 and \$792,372 were designated for the U.S. Domestic Program at March 31, 2017 and December 31, 2016, respectively. The revenue related to these amounts for the three months ended March 31, 2017 and 2016 were \$9,794 and \$684, respectively. Additionally, expenses directly related to the operation of the U.S. Domestic Program of \$51,368 and \$52,125, are included in the operations of the Bank for the three months ended March 31, 2017 and 2016, respectively. All expenses and disbursements are paid out of the U.S. Domestic Program funds. Deficit retained earnings on the U.S. Domestic Program capital funds as of March 31, 2017 and December 31, 2016, were \$1,686,804 and \$1,668,418, respectively. Under the U.S. Domestic Program, \$765,210 in cash and cash equivalents was available for disbursement as of March 31, 2017.

In January 2009, the Finance Committee approved a Targeted Grant Program (TGP) to be funded with the remaining balance of the U.S. Domestic Program's allocated paid-in capital. As of March 31, 2017 and December 31, 2016, the U.S. Domestic Program's allocated paid-in capital totaled \$2,432,617 and \$2,460,790, respectively. For the three months ended March 31, 2017 and 2016, \$28,173 and \$396,212, respectively, were disbursed through the TGP. These disbursements were reported as a deduction from allocated paid-in capital.

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 9. Program Activities

Program activities are comprised of the following:

	Three Months Ended March 31,							
		2017		2016				
Program income:								
EPA grant	\$	125,332	\$	191,484				
Total program income		125,332		191,484				
Program expenses:								
EPA grant administration		(125,332)		(191,484)				
Technical Assistance Program		(201,814)		(112,761)				
Community Assistance Program		(89,200)		(119,393)				
Water Conservation Investment Fund		_		(74,941)				
Total program expenses		(416,346)		(498,582)				
Net program expenses	\$	(291,014)	\$	(307,098)				

#### **EPA Grants**

The Bank administers grant funds from EPA through the Border Environment Infrastructure Fund (BEIF). EPA grant awards since the initial grant made in April 1997 to March 31, 2017 total \$693,141,878. Under the terms of the grants, the Bank reviews and submits prospective projects to EPA, which approves the projects. EPA then disburses funds to the Bank, which directs the grant monies to the specified project. The Bank also oversees progress and compliance requirements for EPA and receives an allocation of the EPA grant funds for administrative expenses incurred.

As of March 31, 2017, EPA has approved project funding proposed by the Bank totaling \$658,820,573, of which \$604,675,334 has been disbursed through the Bank. The Bank recognized \$125,332 and \$191,484 as reimbursement of expenses incurred for the three months ended March 31, 2017 and 2016, respectively. These funds have been recorded as program revenue and expenses in the consolidated statements of income.

### **Technical Assistance Program (TAP)**

The Bank uses a portion of its retained earnings as authorized by the Board of Directors to offer technical assistance and training to project sponsors for the purpose of strengthening their financial performance and ensuring the long-term sustainability of their infrastructure. Through the TAP, assistance is provided in three categories: project development, institutional capacity-building measures, and sector studies to identify needs and generate knowledge about a new sector or technology For the three months ended March 31, 2017 and 2016, \$176,314 and \$38,017, respectively, was disbursed under this program. These disbursements were funded with previously designated retained earnings and have been reported as a program expense.

As part of its technical assistance program, the Utility Management Institute (UMI) provides water utility managers and their staff with an opportunity for ongoing professional

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 9. Program Activities (continued)

development aimed at enhancing their managerial and financial skills. For the three months ended March 31, 2017 and 2016, \$25,500 and \$74,744, respectively, was expended under this program.

### Water Conservation Investment Fund (WCIF)

In August 2002, the Board of Directors established the WCIF to finance water conservation projects in the U.S.-Mexico border region and designated \$80,000,000 of the Bank's undesignated retained earnings to the program. Of that amount, \$40,000,000 was reserved exclusively for water conservation projects in each country. For the three months ended March 31, 2017 and 2016, \$0 and \$74,941, respectively, were disbursed under this fund. As of March 31, 2017, cumulative disbursements total \$38,035,477 for the United States and \$39,990,407 for Mexico. These disbursements were funded with previously designated retained earnings and have been reported as a program expense.

In May 2013, the Board agreed to close out the WCIF and transfer any uncommitted funds to the CAP program. In December 2013, a cumulative total of \$1,055,196 in uncommitted WCIF funds was transferred to the CAP program.

### **Community Assistance Program (CAP)**

In February 2011, the Board of Directors approved a grant program to support public projects in all sectors eligible for Bank financing. The CAP program is funded from the Bank's undesignated retained earnings as authorized by the Board. As of March 31, 2017, a cumulative total of \$11,473,415 has been allocated to the CAP. For the three months ended March 31, 2017 and 2016, \$89,200 and \$119,396, respectively, were disbursed under this program. These disbursements were funded with previously designated retained earnings and have been reported as a program expense.

### 10. Employee Benefits

### 401(a) Retirement Plan

The Bank has a 401(a) Retirement Plan for its employees. This plan provides for employee and nondiscretionary employer contributions. For the three months ended March 31, 2017 and 2016, the Bank expended \$185,989 and \$169,066, respectively, relating to the plan.

#### **Retiree Health Insurance Plan**

The Bank has a retiree health insurance plan for qualifying employees based on number of years of service and age. Qualified retirees may purchase group health insurance coverage at the current employee rate subject to plan limits.

### 11. Fair Value of Financial Instruments

Information on how the Bank measures fair value and classifies the levels of the fair value inputs is provided in Note 2.

Notes to Consolidated Financial Statements (Unaudited)
March 31, 2017

### 11. Fair Value of Financial Instruments (continued)

### Cash and Cash Equivalents

The carrying amounts for cash and cash equivalents approximate their fair value.

#### **Securities Held-to-Maturity**

Securities classified as held-to-maturity are reported at amortized costs. The fair value of these securities is estimated using Level 2 observable inputs. For these securities, the Bank obtains fair value measurements from an independent pricing service which are based on prices quoted for a similar instrument.

#### Securities Available-for-Sale

Securities classified as available-for-sale are reported at fair value using Level 1 and Level 2 observable inputs. For these securities, the Bank obtains fair value measurements from an independent pricing service, which are based on prices quoted for the exact or like-kind instrument.

#### Loans Receivable and Interest Receivable

The fair value of loans is estimated based on Level 2 observable inputs using discounted cash flow analyses and interest rates currently being offered for loans made by the Bank with similar terms to borrowers of similar credit quality, net of allowance for loan loss. The fair value of nonaccrual loans is estimated to equal the aggregate net realizable value of the underlying collateral and guaranties. The carrying amount of accrued interest approximates its fair value. This valuation does not consider liquidity discounts currently being used by certain market participants, since measuring their impact would not be cost-beneficial for the Bank, given the nature of its loan portfolio.

### **Hedged Items for Loans**

Hedged items for loans are reported at fair value using Level 3 unobservable inputs. The fair value of these hedged items is estimated by discounting each cash flow stream using the benchmark swap curve of the contractual currency and converting the resulting net present value at the spot exchange rate, as well as using external pricing models and counterparty pricing. Cash flows in Mexican pesos are discounted using the Mexico Benchmark Interbank Deposit Rate (TIIE) 28-day swap curve. Cash flows in U.S. dollars are discounted using the USD Overnight Index Swap (OIS) curve.

### **Cross-currency Interest Rate Swaps**

Cross-currency interest rate swaps are reported at fair value using Level 3 unobservable inputs. The fair value of these swaps is estimated based on discounting procedures, whereby each cash flow stream is discounted using the benchmark swap curve of the respective currency and converting the resulting net present value at the spot exchange rate, as well as external pricing models and counterparty pricing. The Bank's cross-currency interest rate swaps are all Mexican-peso for U.S.-dollar operations except for two (2) debt issuances in foreign currencies for U.S.-dollar operations. Cash flows in Mexican pesos are discounted using the TIIE 28-day swap curve. Cash flows in Swiss francs (CHF) are discounted using the CHF swap curve. Cash flows in Norwegian krone (NOK) are discounted using the NOK swap curve. Cash flows in U.S. dollars are discounted using the USD OIS curve.

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 11. Fair Value of Financial Instruments (continued)

### **Interest Rate Swaps**

Interest rate swaps are reported at fair value using Level 3 unobservable inputs. The fair value of these swaps is estimated based on discounting procedures, whereby each cash flow stream is discounted using the USD OIS curve, as well as external pricing models and counterparty pricing.

#### Other Real Estate Owned

Other real estate owned is reported at fair value using Level 3 unobservable inputs based on customized discounting criteria.

### **Debt and Accrued Interest Payable**

Notes payable and other borrowings are carried at amortized cost. The fair value of the debt is estimated by discounting the cash flow stream using the USD OIS curve. The carrying amount of accrued interest payable approximates its fair value.

### **Hedged Items for Notes Payable**

Hedged items for notes payable are reported at fair value using Level 3 unobservable inputs. The fair value of the hedged items is estimated based on discounting procedures, whereby each cash flow stream is discounted using the USD OIS curve for USD issuances, the CHF swap curve for the Swiss franc issuance and the NOK swap curve for the Norwegian krone issuance, as well as on external pricing models and counterparty pricing.

The following table summarizes the carrying amounts and fair value of the Bank's financial instruments.

	Marc	h 31, 2	2017		Decembe	, 2016	
	Carrying Amount	_			Carrying Amount	Estimated Fair Value	
Assets							
Cash and cash equivalents	\$ 139,965,881	<b>  \$</b>	139,965,881	\$	151,727,469	\$	151,727,469
Held-to-maturity securities	53,259,03		57,370,735		53,782,155		57,523,432
Available-for-sale securities	478,874,308	3	478,874,308		306,562,226		306,562,226
Loans, net	1,211,048,569	)	1,249,674,290		1,168,986,184		1,200,398,847
Interest receivable	14,675,17		14,675,171		26,806,845		26,806,845
Cross-currency interest rate swaps	155,992,739	)	155,992,739		227,719,003		227,719,003
Interest rate swaps	3,680,812	2	3,680,812		4,065,766		4,065,766
Other real estate owned	3,226,925	5	3,226,925		2,978,307		2,978,307
Liabilities							
Accrued interest payable	13,355,442	2	13,355,442		16,593,968		16,593,968
Short-term debt	5,262,000	)	5,262,000		5,262,000		5,262,000
Cross-currency interest rate swaps	1,749,708	3	1,749,708		_		_
Interest rate swaps	2,761,870	)	2,761,870		_		_
Long-term debt, net	1,362,272,872	2	1,363,879,354		1,176,158,912		1,178,937,246

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 11. Fair Value of Financial Instruments (continued)

The Bank's financial assets and liabilities measured at fair value on a recurring basis as of March 31, 2017 and December 31, 2016 are summarized in the following table by the valuation level of the inputs used to measure fair value. Additional information on how the Bank measures and classifies the levels of fair-value inputs is provided in Note 2.

	Fair Value Measurements Using								
		Level 1		Level 2		Level 3	To	otal Fair Value	
March 31, 2017									
Assets									
Available-for-sale (AFS) securities:									
U.S. government securities	\$	191,208,233	\$	-	\$	_	\$	191,208,233	
U.S. agency securities		_		113,043,341		_		113,043,341	
Corporate debt securities		_		118,259,593		_		118,259,593	
Other fixed-income securities		_		43,150,691		_		43,150,691	
Mexican government securities (UMS)		_		13,212,450		_		13,212,450	
Mortgage-backed securities		_		_				_	
Total AFS securities		191,208,233		287,666,075		-		478,874,308	
Cross-currency interest rate swaps		-		_		155,992,739		155,992,739	
Interest rate swaps		_		_		3,680,812		3,680,812	
Hedged items for loans						(107,457,165)		(107,457,165)	
Total assets at fair value	\$	191,208,233	\$	287,666,075	\$	52,216,386	\$	531,090,694	
Liabilities									
Cross-currency interest rate swaps	\$	_	\$	-	\$	1,749,708	\$	1,749,708	
Interest rate swaps		_		-		2,761,870		2,761,870	
Hedged item for notes payable		_		-		(11,726,426)		(11,726,426)	
Total liabilities at fair value	\$	_	\$	_	\$	(7,214,848)	\$	(7,214,848)	
								•	
December 31, 2016									
Assets									
Available-for-sale (AFS) securities:									
U.S. government securities	\$	117,325,855	\$	_	\$	_	\$	117,325,855	
U.S. agency securities		_		62,532,435		_		62,532,435	
Corporate debt securities		_		80,290,282		_		80,290,282	
Other fixed-income securities		_		34,857,699		_		34,857,699	
Mexican government securities (UMS)		_		11,555,955		_		11,555,955	
Mortgage-backed securities		_		_		_		_	
Total AFS securities		117,325,855		189,236,371		_		306,562,226	
Cross-currency interest rate swaps		_		_		227,719,003		227,719,003	
Interest rate swaps		_		_		4,065,766		4,065,766	
Hedged items for loans		_		_		(151,854,451)		(151,854,451)	
Total assets at fair value	\$	117,325,855	\$	189,236,371	\$	79,930,318	\$	386,492,544	
	_	<u> </u>		<u> </u>		<u> </u>		<u> </u>	
Liabilities									
Cross-currency interest rate swaps	\$	_	\$	_	\$	_	\$	_	
Interest rate swaps	*	_	r	_	r	_	•	_	
Hedged item for notes payable		_		_		2,931,548		2,931,548	
Total liabilities at fair value	\$	_	\$	_	\$	2,931,548	\$	2,931,548	
			т .			_,		=,,	

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

# 11. Fair Value of Financial Instruments (continued)

The following table summarizes the changes to the financial assets and liabilities measured at fair value on a recurring basis using unobservable inputs (Level 3) during the three months ended March 31, 2017 and the year ended December 31, 2016. Additional information on how the Bank measures fair value is provided in Note 2.

	Fair Value of Level 3 Instruments								
	Cross-currency Interest Rate Swaps			Interest Rate Swaps		Hedged Items			
Assets						_			
Beginning balance, January 1, 2017	\$	227,719,003	\$	4,065,766	\$	(151,854,451)			
Total realized and unrealized gains (losses): Included in earnings (expenses) Included in other comprehensive income (loss)		(56,183,337) (13,388,427)		(384,954) –		44,397,286 -			
Purchases Settlements Transfers in/out of Level 3		(2,154,500)		_		- -			
Ending balance, March 31, 2017	\$	155,992,739	\$	3,680,812	\$	(107,457,165)			
Beginning balance, January 1, 2016 Total realized and unrealized gains (losses):	\$	106,695,082	\$	15,727,245	\$	(51,606,468)			
Included in earnings (expenses)		100,699,195		(11,661,479)		(100,247,983)			
Included in other comprehensive income Purchases		20,324,726		-		_			
Settlements		_		_		_			
Transfers in/out of Level 3		_		_		_			
Ending balance, December 31, 2016	\$	227,719,003	\$	4,065,766	\$	(151,854,451)			
Liabilities									
Beginning balance, January 1, 2017 Total realized and unrealized (gains) losses:	\$	-	\$	-	\$	2,931,548			
Included in (earnings) expenses		1,749,708		2,761,870		(14,657,974)			
Included in other comprehensive income Purchases		_		_		_			
Settlements		_		_	_				
Transfers in/out of Level 3		-		-					
Ending balance, March 31, 2017	\$	1,749,708	\$	2,761,870	\$	(11,726,426)			
Beginning balance, January 1, 2016 Total realized and unrealized (gains) losses:	\$	2,395,365	\$	3,815,603	\$	10,180,086			
Included in (earnings) expenses Included in other comprehensive income		(2,395,365)		(3,815,603)		(7,248,538)			
Purchases		_		_		_			
Settlements		-		-		_			
Transfers in/out of Level 3	Φ.		Φ.		Φ.	- 0.004.540			
Ending balance, December 31, 2016	\$		\$		\$	2,931,548			

Notes to Consolidated Financial Statements (Unaudited)
March 31, 2017

### 11. Fair Value of Financial Instruments (continued)

The Bank entered into (1) one cross-currency interest rate swaps and no interest rate swaps during the three months ended March 31, 2017. Upon issuance, the fair value of the swaps is \$0 and, therefore, is not portrayed in the purchases line item in the preceding table. The change in fair value of these instruments is included within the total gains (losses) line item.

The Bank has no nonfinancial assets or liabilities measured at fair value on a recurring basis. Certain nonfinancial assets and liabilities measured at fair value on a nonrecurring basis include foreclosed assets (upon initial recognition or subsequent impairment) and other nonfinancial long-lived assets measured at fair value for impairment assessment. The fair value of the collateral from foreclosed loans is measured using Level 3 unobservable inputs and is reported in other assets as other real estate owned of \$3,226,925 and \$2,978,307 at March 31, 2017 and December 31, 2016, respectively. For the three months ended March 31, 2017 and 2016, the Bank did not remeasure any existing real estate owned and did not record any impairment of long-lived assets

#### 12. Derivative Financial Instruments

The Bank utilizes cross-currency interest rate swaps to mitigate exposure to fluctuations in foreign currency exchange rates and interest rate swaps to mitigate exposure to fluctuations in interest rates. The fair value of the swaps outstanding as of each reporting period end is included in other assets or other liabilities, depending on whether the Bank is in a favorable or unfavorable position as of the reporting period date.

The Bank enters into cross-currency interest rate swaps that are matched to specific fixed, variable, or adjustable rate loans denominated in Mexican pesos that the Bank has entered into directly with the borrower or with COFIDAN. In the latter case, COFIDAN then enters into loans denominated in Mexican pesos under the exact same terms with its borrowers. The Bank has also entered into cross-currency interest rate swaps for its long-term notes payable issued in Swiss francs and Norwegian krones. These swaps have been designated as hedging instruments because they hedge the risk of fluctuations in cash flows due to changes in foreign currency exchange rates. The swaps are structured so that the notional amounts mature to match the expected maturity of the loans and the notes payable.

The Bank enters into interest rate swaps that are matched to the terms of loans and to a portion of its long-term notes payable. The swaps have been designated as hedging instruments, because they hedge the risk of changes in the fair value of fixed-rate loans and notes payable due to changes in the designated benchmark interest rate. The Bank designated the LIBOR swap rate as the benchmark interest rate. The swaps are structured so that the notional amounts mature to match the expected maturity of the loans and the notes payable.

# Notes to Consolidated Financial Statements (Unaudited) March 31, 2017

### 12. Derivative Financial Instruments (continued)

Under its arrangement with FOAEM, neither the Bank nor the counterparty is required to post collateral to support the outstanding fair value of the swaps. Beginning in July 2009, under counterparty relationships with other financial institutions, collateral may be required to be posted by either the Bank or the counterparty. Cash collateral of \$82,900,000 and \$135,490,000 was posted from counterparties to the Bank as of March 31, 2017 and December 31, 2016, respectively. No collateral was posted by the Bank as of March 31, 2017 and December 31, 2016.

The notional amounts and estimated fair values of the swaps outstanding at March 31, 2017 and December 31, 2016 are presented in the following table. The fair value of these swaps is estimated using internal valuation models with observable market data inputs.

	March 31, 2017				December 31, 2016			
	Notional Amount	Ε	stimated Fair Value		Notional Amount	Estimated Fair Value		
Cross-currency interest rate swaps Interest rate swaps	\$ 811,946,923 1,325,014,664	\$	154,243,031 918,942	\$	655,539,583 1,326,246,801	\$	227,719,003 4,065,766	

The referenced exchange rate received for the cross-currency interest rate swaps outstanding at March 31, 2017 and December 31, 2016 was 5.34% and 4.82%, respectively.

Swaps that are no longer deemed effective because of borrower default on the hedged loans are not included in the preceding table. There were no swaps that were considered ineffective due to borrower default as of March 31, 2017 and December 31, 2016.

#### **Gains and Losses on Derivative Cash Flows**

<u>Cross-currency Interest Rate Swaps</u> – The effective portion of the gain or loss due to changes in the fair value of cross-currency interest rate swaps designated as cash flow hedges is included in the accompanying consolidated statements of comprehensive income, while the ineffective portion is included in income (expense) from net hedging activities. The accumulated gain (loss) is reclassified into earnings as the hedged cash flows are received to offset the foreign currency gains (losses) that would have been recognized in earnings if the Bank had not been a party to the swaps. The accumulated net gain (loss) related to the swaps included in accumulated other comprehensive income totaled \$12,233,664 and \$16,141,732 at March 31, 2017 and December 31, 2016, respectively.

Gains or losses due to changes in the fair value of cross-currency interest rate swaps designated as fair value hedges and ineffective swaps are reported in income (expense) from net hedging activities. For the three months ended March 31, 2017 and 2016, changes in the aforementioned swaps included in the accompanying consolidated statements of income were (\$3,914,774) and \$4,625,808, respectively.

Notes to Consolidated Financial Statements (Unaudited)
March 31, 2017

### 12. Derivative Financial Instruments (continued)

<u>Interest Rate Swaps</u> – With regard to the interest rate swaps on outstanding loans and a portion of the long-term notes payable, the changes in the fair value of the swaps offset the changes in the fair value of the loans and debt due to changes in the USD OIS curve, while the ineffective portion is included in income (expense) from net hedging activities. For the three months ended March 31, 2017 and 2016, changes in the aforementioned swaps included in the accompanying consolidated statements of income were \$0 and \$(1,161,268), respectively.

#### 13. Credit Risk Associated with Financial Instruments

The Bank is subject to certain credit risk. Financial instruments that potentially subject the Bank to significant concentrations of credit risk consist principally of cash and cash equivalents, investments, loans receivable, and swaps. The Bank maintains cash and cash equivalents, investments, and certain other financial instruments with various major financial institutions. The Bank performs periodic evaluations of the relative credit standing of these financial institutions and limits the amount of credit exposure with any one institution. The Bank evaluates the creditworthiness of each customer on a case-by-case basis and continually monitors the financial stability of each borrower.

### 14. Commitments

In the normal course of business, the Bank has various outstanding commitments, in addition to the loans receivable disclosed in Note 4 and the long-term borrowings disclosed in Note 6. Under agreements with consultants and contractors in effect at March 31, 2017, the Bank has obligations to make payments contingent upon the future performance of the consultants and contractors under the terms of their respective contracts and, therefore, they are not recorded in the financial statements.

#### **Lease Commitments**

The Bank rents office space under an operating lease that expires on February 28, 2026. Rent expense totaled \$50,690 and \$4,127 for the three months ended March 31, 2017 and 2016, respectively. The following schedule summarizes the minimum future expenses for the forgoing lease.

\$ 153,598
211,792
214,231
221,831
223,064
241,712
752,782
\$ 2,019,010
\$

Notes to Consolidated Financial Statements (Unaudited)
March 31, 2017

# 15. Accounting Standards Updates

Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). ASU 2014-09 implements a common revenue standard that clarifies the principles for recognizing revenue. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following steps: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as) the entity satisfies a performance obligation. ASU 2014-09 is effective for the Bank on January 1, 2019. The Bank does not anticipate a significant impact to its consolidated financial statements since the primary source of revenue is interest income from loans and investments.

ASU 2016-01, Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. ASU 2016-1, among other things, (i) requires equity investments, with certain exceptions, to be measured at fair value with changes in fair value recognized in net income, (ii) simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment, (iii) eliminates the requirement for public business entities to disclose the methods and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet, (iv) requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes, (v) requires an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments, (vi) requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the balance sheet or the accompanying notes to the financial statements and (vii) clarifies that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities. ASU 2016-1 will be effective for the Bank on January 1, 2019 and is not expected to have a significant impact on the Bank's consolidated financial statements.

ASU 2016-02, Leases (Topic 842). ASU 2016-02, among other things, require lessees to recognize a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis and a right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. ASU 2016-02 does not significantly change lease accounting requirements applicable to lessors; however, certain changes were made to align, where necessary, lessor accounting with the lessee accounting model and ASC Topic 606: Revenue from Contracts with Customers. ASU 2016-02 will be effective for the Bank on January 1, 2020 and will require transition using a modified retrospective approach for leases existing at,

Notes to Consolidated Financial Statements (Unaudited)
March 31, 2017

### 15. Accounting Standards Updates (continued)

or entered into after, the beginning of the earliest comparative period presented in the financial statements. The Bank is evaluating the potential impact of ASU 2016- 02 to its consolidated financial statements and disclosures.

ASU 2016-13, Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. ASU 2016-13 requires the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts and requires enhanced disclosures related to the significant estimates and judgments used in estimating credit losses, as well as the credit quality and underwriting standards of an organization's portfolio. In addition, ASU 2016-13 amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. ASU 2016-13 will be effective for the Bank on January 1, 2021. The Bank is evaluating the potential impact of ASU 2016-13 to its consolidated financial statements.

### 16. Other Significant Event

On December 3, 2014, the Board approved a resolution recommending the merger of NADB and BECC into a single institution. The proposed integration would preserve the current mission, purposes and functions of both organizations, including their environmental mandate and geographic jurisdiction. The integration is currently in process.

#### 17. Subsequent Events

On April 26, 2017, the Bank issued 10.5-year notes in Swiss Francs in the amount of CHF 125,000,000 (\$124,443,117 USD), with a coupon rate of 0.20%, interest payments due annually on October 26, and principal payment due on October 26, 2027.

**Supplementary Information** 

	International Program	U.S. Domestic Program (A)	Eliminations	Total
Assets				
Cash and cash equivalents:				
Held at other financial institutions in demand	¢ 100 CE0	<b>c</b>	<b>c</b>	¢ 400.650
deposit accounts  Held at other financial institutions in interest	\$ 188,658	\$ -	\$ -	\$ 188,658
bearing accounts	30,312,013	365,210	-	30,677,223
Repurchase agreements	108,700,000	400,000		109,100,000
	139,200,671	765,210	-	139,965,881
Held-to-maturity investment securities, at amortized cost	53,259,031	_	-	53,259,031
Available-for-sale investment securities, at fair value	478,874,308	-	-	478,874,308
Loans outstanding	1,400,276,391	-	-	1,400,276,391
Allowance for loan losses	(25,411,203)	-	-	(25,411,203)
Unamortized loan fees	(10,812,644)	-	-	(10,812,644)
Foreign currency exchange rate adjustment	(45,546,810)	-	-	(45,546,810)
Hedged items, at fair value	(107,457,165)			(107,457,165)
Net loans outstanding	1,211,048,569	-	-	1,211,048,569
Interest receivable Grant and other receivable	14,675,144 1,958,359	27	-	14,675,171 1,958,359
Due from U.S. Domestic Program	-	1,210	(1,210)	•
Furniture, equipment and leasehold improvements, net Other assets	432,921 79,074,209	-	-	432,921 79,074,209
Total assets	\$ 1,978,523,212	\$ 766,447	\$ (1,210)	\$ 1,979,288,449
	* *,****,****	<del>-</del>	<del>-</del> (:,=:=)	+ 1,010,-00,110
Liabilities and Equity				
Liabilities:				
Accounts payable	\$ 346,223	\$ 1,648	\$ -	\$ 347,871
Accrued liabilities	428,647	18,986	-	447,633
Due to International Program	1,210	-	(1,210)	-
Accrued interest payable	13,355,442	-	-	13,355,442
Undisbursed grant funds	1,708	-	-	1,708
Other liabilities	4,511,578	•	-	4,511,578
Short-term debt	5,262,000	-	-	5,262,000
Long-term debt, net of discount and unamortized	4 000 070 070			4 000 070 070
debt issuance costs Hedged items, at fair value	1,362,272,872 (11,726,426)	-	-	1,362,272,872 (11,726,426)
Net long-term debt	1,350,546,446			1,350,546,446
Total liabilities	1,374,453,254	20,634	(1,210)	1,374,472,678
rotal nabilities	1,074,400,204	20,004	(1,210)	1,374,472,070
Favita				
Equity: Paid-in capital	415,000,000	_	-	415,000,000
General Reserve:	-,,			-,,
Allocated paid-in capital	-	2,432,617	-	2,432,617
Retained earnings:				
Designated	13,192,933	(1,686,804)	-	11,506,129
Reserved	114,543,479	-	-	114,543,479
Undesignated	49,183,292	-	-	49,183,292
Accumulated other comprehensive income	12,144,674	-	-	12,144,674
Non-controlling interest  Total equity	5,580 604,069,958	745,813	<del></del>	5,580 604,815,771
• •		<u> </u>		
Total liabilities and equity	\$ 1,978,523,212	\$ 766,447	\$ (1,210)	\$ 1,979,288,449

	International Program			. Domestic ogram (A)		Total
Interest income:	•	10.040.405	•	0.040	•	10.051.100
Loans	\$	13,942,125	\$	9,313	\$	13,951,438
Investments Total interest income		1,879,108 15,821,233		<u>481</u> 9,794		1,879,589 15,831,027
rotal interest income		15,621,233		9,794		13,031,021
Interest expense		5,778,620		-		5,778,620
Net interest income		10,042,613	-	9,794		10,052,407
Operating expenses:						
Personnel		1,744,234		-		1,744,234
General and administrative		417,337		-		417,337
Consultants and contractors		66,010		-		66,010
Provision for loan losses		358,732		(23,188)		335,544
Depreciation		41,166				41,166
U.S. Domestic Program				51,368		51,368
Total operating expenses		2,627,479		28,180		2,655,659
Net operating income (loss)		7,415,134		(18,386)		7,396,748
Non-interest income and expenses:						
Loss on sales of available-for-sale securities		(287)		-		(287)
Income (expense) from hedging activities, net		(3,600,668)		-		(3,600,668)
Income (expense) from foreign exchange activities, net		248,618		-		248,618
Fees and other income		87,245				87,245
Total non-interest income (expense)		(3,265,092)		-		(3,265,092)
Income (loss) before program activities		4,150,042		(18,386)		4,131,656
Program activities:						
EPA grant income		125,332		-		125,332
EPA grant administration		(125,332)		-		(125,332)
TAP		(201,814)		-		(201,814)
CAP		(89,200)		-		(89,200)
WCIF		(004.04.4)		-		(004.044)
Net program expenses		(291,014)	-	-	-	(291,014)
Income (loss) before non-controlling interest		3,859,028		(18,386)		3,840,642
Net loss attributable to non-controlling interest		(41)		-		(41)
Net income (loss)	\$	3,859,069	\$	(18,386)	\$	3,840,683
General Reserve, January 1, 2017	_		_		_	
Allocated paid-in capital	\$	-	\$	2,460,790	\$	2,460,790
Retained earnings		173,060,635		(1,668,418)		171,392,217
Current Period Activity:				(46		0.046
Net income (loss)		3,859,069		(18,386)		3,840,683
TGP disbursements of the U.S. Domestic Program		-		(28,173)		(28,173)
General Reserve, March 31, 2017						
Allocated paid-in capital		-		2,432,617		2,432,617
Retained earnings		176,919,704		(1,686,804)		175,232,900
	\$	176,919,704	\$	745,813	\$	177,665,517

	International Program			Domestic ogram (A)	 Total
Income (loss) before non-controlling interest Net loss attributable to non-controlling interest	\$	3,859,028 (41)	\$	(18,386)	\$ 3,840,642 (41)
Net income (loss)		3,859,069		(18,386)	3,840,683
Other comprehensive income (loss): Available-for-sale investment securities:					
Change in unrealized gain during the period, net		176,800		-	176,800
Reclassification adjustment for net loss included in net income		287		-	287
Total unrealized gain on available-for-sale investment securities		177,087		-	177,087
Foreign currency translation adjustment Unrealized gains (losses) on hedging activities:		(91,623)		-	(91,623)
Foreign currency translation adjustment, net		9,480,359		-	9,480,359
Fair value of cross-currency interest rate swaps, net		(13,388,427)			 (13,388,427)
Total unrealized loss on hedging activities		(3,908,068)		-	(3,908,068)
Total other comprehensive income (loss)		(3,822,604)			 (3,822,604)
Total comprehensive income (loss)	\$	36,465	\$	(18,386)	\$ 18,079

	International Program	U.S. Domestic Program (A)	Total
Cash flows from operating activities			
Net income (loss)	\$ 3,859,069	(18,386)	\$ 3,840,683
Adjustments to reconcile net income to net cash			
provided by (used in) operating activities:			
Depreciation	41,166	-	41,166
Amortization of net premium (discount) on investments	29,945	-	29,945
Change in fair value of swaps hedged items and other non-cash items	(48,871,908)	-	(48,871,908)
Non-controlling interest	(41)	-	(41)
Loss on sales of available-for-sale investment securities, net	287	-	287
Provision for loan losses	358,732	(23,188)	335,544
Change in other assets and liabilities:	40 404 000	(40)	40 404 074
(Increase) decrease in interest receivable	12,131,686	(12)	12,131,674
Decrease in receivable and other assets	5,113,257	-	5,113,257
Decrease in due from U.S. Domestic Program and decrease due to International Program	11,207	(11,207)	
Decrease in accounts payable	(7,108,216)	(11,207)	(7,108,216)
Increase iin accrued liabilities	3,532	2,654	6,186
Decrease in accrued interest payable	(3,238,526)	2,004	(3,238,526)
Booloaco III acolaca Interest payable	(0,200,020)		(0,200,020)
Net cash used in operating activities	(37,669,810)	(50,139)	(37,719,949)
Cash flows from lending, investing, and			
development activities			
Capital expenditures	(12,328)	-	(12,328)
Loan principal repayments	29,840,102	329,827	30,169,929
Loan disbursements	(18,820,647)	-	(18,820,647)
Purchase of available-for-sale investments	(230,923,097)	-	(230,923,097)
Proceeds from maturities of held-to-maturity investments	528,000	-	528,000
Proceeds from sales and maturities of available-for-sale investments	58,752,994		58,752,994
Net cash provided by (used in) lending, investing, and			
development activities	(160,634,976)	329,827	(160,305,149)
actorist activities	(100,001,010)		(100,000,110)
Cash flows from financing activities			
Proceeds from other borrowings	12,847,737	_	12,847,737
Proceeds from note issuance	173,448,566	_	173,448,566
Grant funds - EPA	1,812,842	-	1,812,842
Grant disbursements - EPA	(1,817,462)	-	(1,817,462)
Grant activity - U.S. Domestic Program		(28,173)	(28,173)
Net cash provided by (used in) financing activities	186,291,683	(28,173)	186,263,510
Net increase (decrease) in cash and cash equivalents	(12,013,103)	251,515	(11,761,588)
Cash and cash equivalents at January 1, 2017	151,213,774	513,695	151,727,469
Oddin and Oddin equivalents at Vandaly 1, 2017	131,213,774	313,093	131,121,409
Cash and cash equivalents at March 31, 2017	\$ 139,200,671	\$ 765,210	\$ 139,965,881